

Hong Kong | Singapore

# Office Market Update Hong Kong

## Demand Mainland financial institutions continue to boost demand

The office leasing market has remained strong through 2018, with continued expansion of financial institutions from mainland China being the main driving force and during the first half of 2018 PRC businesses committed to over 300,000 sq ft of space.

It is noteworthy that 80% of this space was taken up in the prime financial district supporting the top Grade A rates. The coworking space operators have been particularly active including Campfire, Ucommune, KR space and The Executive Centre.

Demand is also coming from the new economy involved with cryptocurrencies, blockchain and insurtech. Banks continue to be active in Kwun Tong specifically HSBC (Mapletree Bay Point), DBS (Two Habour Square) and Goldman Sachs (Lee Garden Three).

## The largest office leasing deals are taking place outside the prime financial district

Generally, demand has been strong but high rental rates have stifled growth. Many companies have decided to make do with what they have, involving a re-configuration of their current space to accommodate additional staff but others have decided that was not possible, so moved to more cost effective locations that still offer high quality space but in less fashionable locations.

#### Summary of Notable Leasing Transactions in 2018

Tenant	Building	District	<b>Floor Area</b> sq ft
Hong Kong Island			
Bitmex	Cheung Kong Center	Central	20,000
The Executive Centre	Prosperity Tower	Central	20,000
Guotai Junan	Man Yee Buildng	Central	11,000
Tian Fung Securities	Nexxus Building	Central	10,000
KR Space	One Hennessy	Wan Chai	83,000
Shanghai Pudong Bank	One Hennessy	Wan Chai	98,500
ICAP	One Hennessy	Wan Chai	24,500
AIA	Hopewell Centre	Wan Chai	76,750
ANX International	Lee Garden One	Causeway Bay	33,000
Goldman Sachs	Lee Garden Three	Causeway Bay	125,500
KR Space	Times Square	Causeway Bay	32,000
The Great Room	One Taikoo Place	Island East	20,700
KPMG	South Island Place	Wong Chuk Hang	150,000

#### Kowloon / NT

Kelly Services	The Gateway	Tsim Sha Tsui	17,300
Ucommune	Grand Century Plaza	Mong Kok	22,200
DBS Bank	Two Harbour Square	Kwun Tong	197,000
Campfire	Harbourfront Landmark	Kwun Tong	77,000
Starbucks	Millenium City 5- BEA	Kwun Tong	35,000
HSBC	Mapletree Bay Point	Kwun Tong	72,000
GIA HK Laboratory	Goldin Financial Global Ctr	Kowloon Bay	34,000
Construction Inds. Council	Enterprise Square	Kowloon Bay	35,000
Urban Renewal Authority	Cheung Sha Wan Plaza	Cheung Sha Wan	26,000
The Lands Department	CDW Building	Tsuen Wan	100,000

Disclaimer

The information in this publication should be regarded as a general guide only. Whilst every care is taken in its preparation, no representation is made or responsibility accepted for its accuracy or completeness

The rentals mentioned are neither asking rentals nor rentals agreed by property owners, but only represent the writers views on estimated rentals and is intended as reference only.

The lack of new supply has been a significant factor in driving up rents for some while and is a serious concern for all businesses planning for further growth and possibly impeding expansion. In 1999 the general vacancy rate for Grade A stock was 11.9% and by 2018 it is down 4.2% However, the situation is even worse in the 4 core market locations (Central, Wanchai, Hong Kong East and Tsim Sha Tsui) where the vacancy rate is now down to a meager 1.6%.

Of the 2.12 million sq ft of new Hong Kong Island supply over 2018/19, only 800,000 sq ft remains available, after a very healthy preleasing of new developments, and much of that space is now under negotiation. One Taikoo Place is now 100% occupied. One Island East only has around 10,000 sq ft vacant and South Island Place at Wong Chuk Hang has 80% leased out or under offer. Supply will dwindle further with the imminent redevelopment of Hutchison House and AIA Building.

#### CBD 2 - Kowloon East guaranteed success as vast majority of new supply in this area is coming here

The vacancy rate in Kowloon East fell from 12% to 10% this year due to the strong takeup of newly developed buildings such as Mapletree Bay Point (over 60% preleased) and Two Harbourfront Square. The net take up in this district totalled approximately 720,000 sq ft. It seems that CBD 2 in Kowloon East is almost guaranteed to be a success because there are very few alternatives elsewhere for new space.

It is poignant to note that over the next 10 years around 20 million sq ft of space could be delivered from future government land sales

and the vast majority of that space (some approx 15 million sq ft) will be in Kowloon and only 5 million sq ft will be on Hong Kong Island.

#### Wong Chuk Hang emerging a good alternative location for cost conscious tenants

For the moment, a good alternative leasing location is Wong Chuk Hang in Island South as it is only two MTR stations away from Admiralty. This location has been emerging as a commercial district since 2011, from being a major industrial district and is slowly becoming a new office submarket, as landlords gradually convert industrial buildings into office use. The lack of amenities including F & B venues, retail and services like ATMs has been a concern but the upcoming 3.8M sq ft mixed use scheme on top of Wong Chuk Hang MTR station should definitely improve facilities.



FTLife Tower 18 Sheung Yuet Road, Kowloon Bay



Goldin Financial Global Centre 17 Kai Cheung Road, Kowloon Bay

Kingston International Centre 19 Wang Chiu Road, Kowloon Bay

#### Rentals Escalating prime rental rates a concern for most businesses

Escalating prime rental rates has been a concern for most businesses in Hong Kong for quite some while but for the past 3 years alone, rents in Central have been increasing at a rate of 9.5% per annum, making Hong Kong the most expensive location in terms of occupation costs in the Asia Pacific region. Occupancy costs here are 55% higher than Singapore and 79% higher than Shanghai and a staggering 145% higher than Sydney. High rental rates only affordable for a select few but lack of alternatives also makes relocation for existing tenants difficult for many.

Prime office rates hit a record level of HK\$225.00 per sq ft this quarter when Cheung Kong Center leased over 20,000 sq ft of space to American Bitcoin exchange platform Bitmex. The previous record was held by Two International Financial Centre, when it leased space at HK\$210.00 back in 2011. There are only a select few who can afford these high rates and they are still led by mainland financial institutions

Average net effective rates in each district are as follows in terms of HK\$ based on net floor area with vacancy rates adjacent.

Location	Average Net Effective Rent	Vacancy Rate
Central / Admiralty	\$136.00	1.9%
Wan Chai / Causeway Bay	\$77.00	2.1%
North Point / Island East	\$53.00	2.4%
Tsim Sha Tsui	\$62.00	1.6%
Kowloon East	\$36.00	10.3%

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#### 04

#### DEMAND

#### Decentralization to continue

We predict that more businesses will need to consider decentralized office locations in order to satisfy their specific needs in terms of size and budget. For those still reluctant to move across the Harbour from Hong Kong Island to Kowloon, Wong Chuk Hang could be a location to consider.

## Wong Chuk Hang is an excellent location to consider.

However, the bulk of new supply is planned for Kowloon, so large space uses may have no other choice. Prime office users may also need to be more flexible in terms of location they consider, in order to secure the quality they require at an affordable rate. We expect the annual take up to increase to around 2 Million sq ft on average from 2018 to 2022 which is an increase of 130% from the previous 5 years.

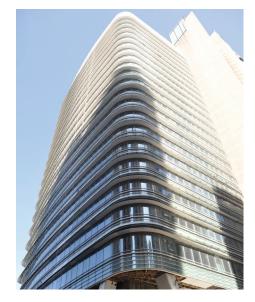
#### SUPPLY Beware of 2020

It is expected that supply will increase by 2.5 million sq ft per annum between 2018 and 2022 which is an increase of 76% from the average over the previous 5 years. However, as mentioned above most of this space will be coming on stream in Kowloon. The exception to these figures is 2020 when it is expected that just 240,000 sq ft will be coming on stream.

#### RENTS

## More pain ahead with rental growth for at least another 3 years

We anticipate rental rates will have advanced by around 8% for the whole of 2018 and despite an increase in supply next year and in 2021 (with 2020 being the exception) we foresee rates firming by a further 9% for the following 18 months.



18 King Wah Road Northpoint / Fortress Hill





South Island Place Wong Chuk Hang

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One Hennessy 1 Hennessy Road

## Hong Kong Island Asking Rates

#### November 2018

#### Sheung Wan / Central West

1 Des Voeux Road West	\$25 - 35
118 Connaught Road	\$26 - 40
135 Bonham St. Trade	\$28 - \$30
181 Queens Road C.	\$65
235 Wing Lok St Trade	\$26
238 Des Voeux Road C	Full
299 Queen's Road C.	\$33
69 Jervois Street	\$35 - 37
Bangkok Bank Bldg. S.	\$29 - \$30
Bonham Circus	\$50 - 55
Bonham Trade Centre	\$31 - \$33
CS Tower	\$35
Centre Mark II	\$33
Chao's Building	\$28
China Merchants Building	\$65 - 69
Chu Kong Ship'g Tower	Full
Connaught Harbourfront	\$31 - 34
Cosco Tower	Full
Dawning House	\$36 - 37
E168	37
Far East Consortium Bldg	Full
Fu Fai Commercial Ctr.	35
FWD Financial Ctre	\$58-\$65
Golden Centre	\$62-\$64
Guangdong Finance Bldg.	Full
Guangdong Invest Bldg	Full
Hing Yip Comm. Ctr.	Full
Hollywood Centre	\$27
Hong Kong Plaza	\$28
Infinitus Plaza	Full
Ka Wah Bank Centre	\$35
Kai Tak Commercial B.	\$35 - \$38
Kingdom Power Comm.	
	\$27.5
	\$27.5 Full
Li Po Chun Chambers	Full
Li Po Chun Chambers Nam Wo Hong Building	Full Full
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower	Full Full Full
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest	Full Full Full \$36 - \$39
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest Pacific Plaza (Sai Wan)	Full Full \$36 - \$39 \$23
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest Pacific Plaza (Sai Wan) Shun Kwong Comm.	Full Full \$36 - \$39 \$23 Full
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest Pacific Plaza (Sai Wan) Shun Kwong Comm. Shun Tak Centre West	Full Full \$36 - \$39 \$23 Full Full
Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest Pacific Plaza (Sai Wan) Shun Kwong Comm. Shun Tak Centre West So Hong Commercial	Full Full \$36 - \$39 \$23 Full Full Full
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Li Po Chun Chambers Nam Wo Hong Building Nan Fung Tower Ovest Pacific Plaza (Sai Wan) Shun Tak Centre West So Hong Commercial Teda Building Terd Building Tern Centre 1 & 2 The L. Plaza The Pemberton The Wellington West Exchange Tower Wing On Centre Wing On Cheong B.	Full Full \$36 - \$39 \$23 Full Full Full Full \$32 - 35 \$42 Full Full \$32 - 35 \$42 Full Full Full Full
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#### Central / Admiralty

1 Duddell Street	\$79
100 Queen's Road C.	\$90 - 95
128 Wellington Street	Ful
33 Des Voeux Rd. C.	Ful
8 Lyndhurst Terrace	\$70 - 78
8 Queen's Road Central	Ful
8 Wyndham Street	\$78
9 Queen's Road Central	Ful
Abdoolally House	Ful
Admiralty Centre 1 & 2	\$48
Agricultural Bank of China	Ful
AIA Central	\$165+
Alexandra House	\$155+
Asia Standard Building	\$50 - \$55
Bank of America Twr.	\$100+
Bank of China Tower	\$120 - 145
Baskerville House	\$79
Beautiful Group Tower	\$49 - 52
BOC Group Life Ass.	\$40
CCB Tower	Ful
Central 88	\$57
Central Building	Ful
Central Tower	\$128
Century Square	\$61
Chater House	\$200
Cheung Kong Center	\$180 - 225
China Building	\$100+
China Insurance Group	Ful

Chinachem Central 1&2	Full
Chinachem Hollywood	Full
Chinachem Tower CTIC Tower	\$41 \$90
Chiyu Bank Building	Full
Chuang's Tower	\$59 - 66
Club Lusitano Building	\$80
Crawford House	\$82
Dah Sing Life Building	\$32
Edinburgh Tower Emperor Commercial Centre	\$150 \$58+
Entertainment Building	\$95 - 98
Euro Trade Centre	\$66
Fairmont House	Full
Far East Finance Centre	\$105+
Fung House Generali Tower	\$53
Gloucester Tower	\$75 \$145
Henley Building	\$110+
Hip Shing Hong Centre	Full
Hong Kong Diamond Ex. Centre	
Hong Kong Trade Centre	\$36
Hoseinee House	\$35
Jardine House Kailey Tower	Full \$43.5
Kinwick Centre	\$45
Lee Kum Kee Central	\$50
LHT Tower	Full
Li Dong Building	\$43
Lippo Centre LKF 29 (Onfem Tower)	\$55 - \$72
Lucky Building	<u>\$46 - 47</u> \$45
Lyndhurst Tower	Full
Man Yee Building	\$125+
Manning House	Full
New Henry House	Full
New World Tower 1 & 2	\$95
New York House Nexxus Building	Full \$93
One/ Two Exchange Square	\$190+
Three Exchange Square	\$185
One / Two IFC	\$200 - 230
On Hing Building	\$46
Pacific House	\$70
Pacific Place Twr. 1&2	\$150+
Pacific Place Twr. 1&2 Pacific Place - Three	\$150+ 125
Pacific Place Twr. 1&2	\$150+ 125 \$68 - 69 Full
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Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Printing House Prosperity Tower Prosperous Building Regent Centre Ruttonjee Centre	\$150+ 125 \$68 - 69 Full \$74 - 82 \$90 - 94 \$55 Full \$85
Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Printing House Prosperity Tower Prosperous Building Regent Centre Ruttonjee Centre Shanghai Com Bank Shun Ho Tower Silver Fortune Plaza	\$150+ 125 \$68 - 69 Full \$74 - 82 \$90 - 94 \$55 Full \$85 \$120 \$40 Full
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Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Prince's Building Prince's Building Prosperity Tower Prosperous Building Regent Centre Ruttonjee Centre Shanghai Com Bank Shun Ho Tower Silver Fortune Plaza Somptueux Central Southland Building St John's Building St John's Building The Center The Center The Centre The Centre The Centre The Norg Kg Club B. The L. Place The Plaza LKF The Workstation Three Garden Road Two Chinachem Plaza Unicom Trade Centre Universal Trade Centre Universal Trade Centre V. Huen Building V. Plus Building Vellington Place Wheelock House Wilson House Wing On House	\$150+ 125 \$68 - 699 Full \$74 - 82 \$90 - 94 \$55 Full \$85 \$120 \$40 Full Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$38 - \$43 \$38 - \$44 \$41 \$38 - \$43 \$36 - \$50 Full \$38 - \$44 \$41 \$38 - \$44 \$44 Full
Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Prince's Building Prince's Building Prosperity Tower Prosperous Building Regent Centre Ruttonjee Centre Shanghai Com Bank Shun Ho Tower Silver Fortune Plaza Somptueux Central Southland Building St John's Building St John's Building The Center The Center The Centre Universal Trade Centre Universal Trade Centre Universal Trade Centre Universal Trade Centre V. Huen Building V. Plus Building Vellington Place Wison House Wing On House Winway Building World Wide House Wyncham Place Wyndham Place	\$150+ 125 \$68 - 699 Full \$74 - 82 \$90 - 94 \$55 Full \$85 \$120 \$40 Full Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$33 - \$43 \$38 - \$43 \$38 - \$44 \$41 \$38 - \$44 \$38 - \$44 \$44 Full \$38 - \$45 \$45 + \$66 \$45 + \$66 +
Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Printing House Prosperity Tower Prosperous Building Regent Centre Shanghai Com Bank Shun Ho Tower Silver Fortune Plaza Southland Building St Georges Building St Georges Building St Georges Building Tai Sang Bank Bldg. The Center The Center The Center The Center The Center The Center The Road Road The Plaza LKF The Workstation Three Garden Road Two Chinachem Plaza Unicom Trade Centre United Centre United Centre United Centre V. Huen Building V. Plus Building V. Plus Building Wellington Place Wineay Building World Wide House Winway Building	\$150+ 125 \$68 - 699 Full \$74 - 82 \$90 - 94 \$55 Full \$85 \$120 \$40 Full Full Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$38 - \$43 145 Full \$38 - \$43 145 Full \$38 - \$43 145 Full \$38 - \$43 145 Full \$38 - \$43 145 Full \$38 - \$44 \$38 - \$44 \$44 \$44 \$44 \$44 \$44 \$44 \$44 \$44 \$44
Pacific Place Twr. 1&2 Pacific Place - Three Parker House Prince's Building Prince's Building Prince's Building Prosperity Tower Prosperous Building Regent Centre Ruttonjee Centre Shanghai Com Bank Shun Ho Tower Silver Fortune Plaza Somptueux Central Southland Building St John's Building St John's Building The Center The Center The Centre Universal Trade Centre Universal Trade Centre Universal Trade Centre Universal Trade Centre V. Huen Building V. Plus Building Vellington Place Wison House Wing On House Winway Building World Wide House Wyncham Place Wyndham Place	\$150+ 125 \$68 - 699 Full \$74 - 82 \$90 - 94 \$55 Full \$85 \$120 \$40 Full Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$32 - 33 \$80 - \$98 \$50 - \$62 Full \$33 - \$43 \$38 - \$43 \$38 - \$44 \$41 \$38 - \$44 \$38 - \$44 \$44 Full \$38 - \$45 \$45 + \$66 \$45 + \$66 +

#### Wan Chai

35-239 Hennessy	\$26+
8 Hennessy Road	Ful
Lockhart Road	\$47
0 Gloucester Road	Ful
3 Wanchai Road	Ful
8 Gloucester Road	\$45 - 46
8 Lockhart Road	\$40
llied Kajima Bldg.	\$56
EA Harbour View	Ful
everly House	\$27 - \$30

CC Wu Building	
	\$35
Caltex House	\$30
Capital Centre	\$40 - 42
Central Plaza	\$75 - 90 \$37 - 39
Centre Point	
China Evergrande	\$55+
China Hong Kong Twr	\$32 - 34
China Online Centre	\$34 - 42
China Overseas B.	\$49 - 52
China Resources B.	\$70 - 84
Chinachem Century	Full
Chinachem Johnston	Full
Chuang's Enterprise	\$40
Chung Nam Building	Full
CKK Commercial Ctr.	\$27 - 28
CLI Building	Full
CNT Tower	\$28
Convention Plaza Twr	\$92
Dominion Centre	\$32
East Town Building	\$31 - 33
Effectual Building	Full
EIB Tower	\$32
Emperor Group Ctr.	\$45
Everbright Centre	\$68
Fortis Tower	\$45
Great Eagle Centre	Full
Guardian House	\$39
Harbour Centre	\$82
Harcourt House	\$45 - 53
Hopewell Centre	\$60+
iHome Centre	\$32 - 35
Josim Place	\$30.5
Jubilee Centre	\$44
Keen Hung Comm.	\$36
Kiu Yin Comm.	\$26 - 27
Lockhart Centre	Full
Lucky Centre	\$30+
Luk Kwok Centre	\$65 - 68
Mass Mutual Tower	\$55
Methodist House	\$28 - \$30
Neich Tower	<u>\$41</u> \$28+
One Capital Place	
One Hennesey	
One Hennessy	\$100
Overseas Trust Bank	\$100 Full
Overseas Trust Bank Pico Tower	\$100 Full Full
Overseas Trust Bank Pico Tower Queen's Centre	\$100 Full Full Full
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building	\$100 Full Full Full \$33 - \$38
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B.	\$100 Full Full \$33 - \$38 \$34
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Siu On Centre Sun Hung Kai Ctr.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower Sunshine Plaza	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36 + \$85 \$48 Full
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower Sunshine Plaza Tai Tung Building	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36 + \$85 \$48 Full \$41+
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower Sunshine Plaza Tai Tung Building Tai Yau Building	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36 + \$85 \$44 Full \$41+ \$40 - \$42
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yau Building	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 \$41+ \$41+ \$40 - \$42 \$33 - \$35
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower Sunshine Plaza Tai Tung Building Tai Yau Building Tai Yau Building Tesbury Centre	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Sun On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yau Building         Tai Yip Building         Tai Hung Kai Chr.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$36 \$36 \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$33 - \$35 Full \$38 - \$40
Overseas Trust Bank Pico Tower Queen's Centre Sang Woo Building Shanghai Inds Inv. B. Shui On Centre Sing Ho Finance B. Siu On Centre Sun Hung Kai Ctr. Sunlight Tower Sunshine Plaza Tai Tung Building Tai Yau Building Tai Yip Building Tai Yip Building Tai Yip Building Tae Building Tai Yip Building Tae Hennessy The Phoenix	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 Full \$38-\$40
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Sing Ho Finance B.         Sing Ho Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yup Building         Tai Yip Building         Tesbury Centre         The Hennessy         The Phoenix         The Sun's Group	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 \$38-\$40 \$38-\$40 \$38-\$40 \$38-\$40
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yang Building         Tai Yip Building         Tesbury Centre         The Hennessy         The Phoenix         The Comp         Tien Chu Comm.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Sing Ho Finance B.         Sun On Centre         Sun Hung Kai Ctr.         Sunlight Tower         Sunshine Plaza         Tai Tung Building         Tai Yau Building         Tesbury Centre         The Hennessy         The Phoenix         The Sun's Group         Tien Chu Comm.         Times Media Ctr.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full
Overseas Trust Bank           Pico Tower           Queen's Centre           Sang Woo Building           Shanghai Inds Inv. B.           Shui On Centre           Sing Ho Finance B.           Sin On Centre           Sun Hung Kai Ctr.           Sunshine Plaza           Tai Tung Building           Tai Yau Building           Tesbury Centre           The Hennessy           The Phoenix           The Sun's Group           Tien Chu Comm.           Times Media Ctr.           Tung Chiu Comm.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$38 - \$40 Full \$38 - \$40 Full \$32 - 35 \$32 - 35 \$32
Overseas Trust Bank           Pico Tower           Queen's Centre           Sang Woo Building           Shanghai Inds Inv. B.           Shui On Centre           Sing Ho Finance B.           Sing Ho Finance B.           Sing Ho Centre           Sun Hung Kai Ctr.           Sunshine Plaza           Tai Tung Building           Tai Yip Building           Tai Yip Building           Tesbury Centre           The Hennessy           The Phoenix           The Sun's Group           Time Media Ctr.           Tung Chiu Comm.           Tung Wai Comm.	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$48 Full \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 Full \$39 \$32-35 \$32 \$32 Full Full
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yip Building         Tesbury Centre         The Hennessy         The Phoenix         Tien Chu Comm.         Times Media Ctr.         Tung Chiu Comm.         Tung Chiu Comm.         W Square	\$100 Full Full \$33 - \$38 \$34 \$58 - \$65 \$32 \$36+ \$48 \$41+ \$40 - \$42 \$33 - \$35 Full \$38-\$40 \$38-\$40 \$39 \$32-35 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yau Building         Tesbury Centre         The Hennessy         The Phoenix         Tines Media Ctr.         Tung Chiu Comm.         Tung Chiu Comm.         Wagare         Wanchai Central B.	\$100 Full Full \$33-\$38 \$34 \$58-\$65 \$32 \$36+ \$48 Full \$41+ \$40-\$42 \$33-\$35 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$39 \$32-35 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Yau Building         Tai Yau Building         Tesbury Centre         The Hennessy         The Phoenix         The Sorup         Times Media Ctr.         Tung Chiu Comm.         Tung Wai Comm.         Wanchai Central B.         Wa Chung House	\$100 Full Full \$33-\$38 \$34 \$58-\$65 \$32 \$36+ \$85 \$48 Full \$41+ \$40-\$42 \$33-\$35 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$39 \$32-35 \$32 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$31- \$32 Full \$32-\$55 \$32 Full \$38-\$40 Full \$38-\$40 Full \$31- \$40-\$42 \$33-\$55 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 \$39 Full \$38-\$40 \$40-\$42 \$33-\$55 Full \$38-\$40 \$39 \$39 \$32-\$55 \$32 \$32 \$32 \$35 \$32 \$35 \$32 \$35 \$32 \$32 \$35 \$32 \$32 \$32 \$32 \$32 \$33 \$32 \$33 \$32 \$32
Overseas Trust Bank         Pico Tower         Queen's Centre         Sang Woo Building         Shanghai Inds Inv. B.         Shui On Centre         Sing Ho Finance B.         Siu On Centre         Sun Hung Kai Ctr.         Sunshine Plaza         Tai Tung Building         Tai Yau Building         Tesbury Centre         The Hennessy         The Phoenix         The Sun's Group         Tien Chu Comm.         Tung Chiu Comm.         Tung Wai Comm.         Wagare         Wanchai Central B.	\$100 Full Full \$33-\$38 \$34 \$58-\$65 \$32 \$36+ \$48 Full \$41+ \$40-\$42 \$33-\$35 Full \$38-\$40 Full \$38-\$40 Full \$38-\$40 Full \$39 \$32-35 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32 \$32

Causeway Bay	
68 Yee Wo Street	Full
Bartlock Centre	Full
Capitol Centre	\$38 - 40
Causeway Bay Plaza	\$41 - 44
China Taiping Tower	Full
Chinachem Leighton	Full
Chinaweal Centre	\$35.75
Chubb Tower	\$60
Cigna Tower	\$34 - 36
Cofco Tower	\$55 - 58
East Exchange Twr.	Full
East Point Centre	Full
Eton Tower	Full
Guangdong Tours Ctr	Full
Hang Lung Centre	\$65 - 70
Honest Building	\$35
Hysan Place	\$105
Island Beverley	Full
Jardine Centre	\$40
Lee Gardens One	\$84
Lee Gardens Five	\$70
Lee Gardens Six	\$52
Lee Garden Three	\$85
Lee Garden Two	\$74

Leighton Centre	\$48 - 50
Lippo Leighton Tower	\$40
One Hysan Avenue	\$50 - 52
Plaza 2000	\$55
Sino Plaza	\$57+
Soundwill Plaza – Midtown II	\$48
Soundwill Plaza I	\$53 - 59
The Goldmark	\$45
Times Square 1 & 2	\$72 - 82
Tower 535	\$60
World Trade Centre	\$68
Zoroastrian Building	\$36

#### Fortress Hill / North Point

101 Kings Road	\$32 - \$35
148 Electric Road	\$38
@Convoy	\$36 - \$48
18 King Wah Road	\$65 - 81
88 Hing Fat Street	\$35 - 37
AIA Tower	\$54 - 58
AT Tower	Full
China United Centre	Full
Citicorp Centre	\$32 - 40
Island Place Tower	Full
Java Road 108	\$25
Jupiter Tower	\$25
K. Wah Centre	\$34
King's Comm. Centre	Full
Kingsfield Centre	Full
Kodak House II	Full
KP Tower	Full
Kwai Hung Hold'gs	\$28
Loong Wan Bldg.	\$24
North Pt. Asia Pac	\$26
Olympia Plaza	\$28 - 31
Park Comm. Bldg.	\$33
Parkview Centre	\$27
Sea View Estates	Full
Two Chinachem Exchange Sq.	\$21 - 23
Union Park Tower	\$33

#### Quarry Bay / Others

1063 King's Road	\$42 - 45
625 King's Road	\$37 - 38
633 King's Road	\$38
AIA Hong Kong Tower	Full
Berkshire House	\$48
Cambridge House	\$50+
Chinachem Ex. Sq.	\$27 - 28
Cityplaza 1 - 4	\$50
Devon House	\$49
Dorset House	\$55
E-Trade Plaza	\$21
Kerry Centre	Full
Kornhill Plaza	Full
Lancashire Centre	\$20
Lincoln House	\$50
Marina House	\$19 - 21
One Island East	\$68 - 70
One Taikoo Place	Full
Oxford House	\$49 - 50
PCCW Tower	Full
Prosperity Millennia	\$29 - 38
Technology Plaza	\$24.5

#### Wang Chuk Hang

41 Heung Yip Road	\$26
AXA Southside	\$35 - 38
Casey Aberdeen Hs.	\$21 - 30
Cyberport 1, 2 & 3	\$30
Genisis	\$23
Global Trade Square	\$20
One Island South	\$32
South Island Place	\$33 - 40
Southmark	\$21.5
The Factory	\$18.5
The HUB	\$22 - 25
Vertical Square	Full

All rents quoted are asking rental rates and subject to change without prior notice

### Kowloon / New Territories Asking Rates

#### November 2018

#### Tsim Sha Tsui

10 Knutsford	Full
17-19 Ashley Road	Full
26 Nathan Road	\$68
33 Cameron Road	\$40
8 Observatory Road	\$48
Ashley Nine	Full
Auto Plaza	Full
Cameron Plaza	\$38
Carnarvon Plaza	\$46 - 48
China Hong Kong City	\$35 - 40
China Insurance Building	\$27
China Minmetals Tower	\$43 - 46
Chinachem Cameron Ctr.	\$35
Chinachem Golden Plaza	\$29 - 32
Concordia Plaza	\$38 +
Empire Centre	\$45 - 47
Energy Plaza	\$42 - 45
Everglory Centre	\$25
Goldsland Building	Full
Int'l Commerce Centre	\$100+
K-11 Atelier	\$100 - 110
Lippo Sun Plaza	\$45 - 48
Mira Place Tower A	\$54 - 60
Mirror Tower	\$25 - 34
Multifield Plaza	\$27 - 30
New East Ocean Centre	Full
New Mandarin Plaza	\$35 - 40
Ocean Centre	\$42 - 50
One Peking	Full
Silvercord Tower 1 & 2	\$44 - 50
South Seas Centre T1&2	\$33
Star House	\$29+
The Gateway Tower1 & 2	\$47 - 62
The Gateway – Sun Life	\$73
The Gateway – Pru Twr	\$65 - 68
The Gateway II Twr 6	\$52 - 60
The Peninsula H Off Twr	Full
Tsim Sha Tsui Centre	\$45+
Wharf T&T Centre	Full
Winfield Commercial Bldg	\$35
Wing On Plaza	\$45
World Commerce Centre	Full
World Finance Centre	\$42 - 48
Yes & Right House	\$27

#### Mongkok / Jordan

168 Sai Yeung Choi Street	\$36
Austin Plaza	\$27 - 32
Gala Place	\$32 - 40
Golden Era Plaza	\$39
Grand Century Place Towers	\$46 - \$49
Grand Plaza One & Two	\$43 - \$50
Hang Seng Mongkok Building	\$44
Hollywood Plaza	Full
HSH Kowloon Centre	\$33.5
Hon Kwok Jordan Centre	Full
Kowloon Building	\$35 - 36
Langham Place	Full
Multifield Centre	\$24 - 26
New Kowloon Plaza	\$20
Ocean Building	Full
Omega Plaza	\$25 - 27
One Mongkok Comm. Centre	\$28
Pioneer Centre	\$42 - 45
Prince Edward Lamma Centre	Full
Righteous Centre	\$32
Sino Centre	Full
Skyway House	\$22
Wai Fung Plaza	Full
Wing On Kowloon Centre	\$34 - 38

#### Hung Hom

Cheung Kei Centre	\$43-52
Harbourfront Landmark	Full
One & Two Harbourfront	\$34-37
Peninsula Square	Full
The Metropolis Tower	\$36-\$42

#### Kowloon Bay

Billion Centre	\$20
Chevalier Commercial Ctr.	\$22
Enterprise Square Five	\$30
Enterprise Square Three	\$42
Enterprise Square T1-3	Full
Enterprise Square Two	Full
Exchange Tower	\$29 - 35
TLife Tower	\$33 - 45
Boldin Financial Centre	\$33 - 45
Kingston Int'l Centre	\$35 - 38
KITEC	\$22 - 24
Ianhattan Place	\$33 - 35
OCTA Tower	\$23 - 27
Dne Kowloon	Full
Skyline Tower	\$25 - 29

133 Wai Yip Street	\$25 - 28
78 Hung To Road	\$21 - 25
9 Chong Yip Street	\$22 - 24
AIA Kowloon Tower	\$34 - 37
Apec Plaza	\$19 - 22
AXA Twr Landmark East	\$33
Bamboos Centre	\$20
C-Bons Int'l Centre	\$32
Crocodile Centre	\$35
EGL Tower	Full
Elite Centre	Full
Fullerton Centre	\$16+
Fun Tower	Full
Futura Plaza	\$23
Gravity	\$20 - 34
Infotech Centre	\$18+
Kin Sang Comm Centre	Full
King Palace Plaza	Full
КОНО	Full
Kwun Tong Harbour Pl.	\$19.5
Kwun Tong View	\$32
Legend Tower	Full
Lu Plaza	\$19 - 21
Manulife Financial Ctre	\$30+
Mapletree Bay Point	\$30 - 40
MG Tower	Full
Millennium City Stan Ch	\$35
Millennium City 1 – T1	\$30 - 35
Millennium City 2	\$27 - 29
Millennium City 3	Full
Millennium City 5 - BEA	\$42 - 43
Millennium City 6	\$36 - 38
Nanyang Plaza	<u>\$19+</u>
One Harbour Square	Full
One Pacific Centre	\$29 - 30
Paul Y Centre	\$29 - 30
Pioneer Place	 Full
Prosperity Centre	\$18.50+
	518.50+ Full
Prosperity Place Remington Centre	<u>+uii</u> \$17+
Sitory Tower	Full
TG Place	\$31 - 34
The Rays	<u>\$31 - 34</u> \$20
Two Harbour Square	\$20
TY Wider	\$25
Westin Centre	\$16+
Westley Square	\$18

Kwun Tong

Cheung Sha Wan Plaza	\$23 - 27
China Shipping Tower	Full
Clifford Centre	\$24
Edward Wong Tower	\$23+
Excel Centre	Full
Ford Glory Plaza	Full
Global Gateway Tower	\$25+
Grandion Plaza	Full
Kings Tower	Full
Laws Commercial Plaza	\$24 - 26
Peninsula Tower	\$22.50+
Saxon Tower	\$25 - 32
Times Tower (Kowloon)	\$17.50+
Tins Enterprise Centre	\$16 - 18
Trade Square	\$19+
Trendy Centre	\$18 - 23
Kwai Chung / Tsuen Wan	
CDW Building	\$17 - 25
Citic Telecom Tower	Full
Ever Gain Plaza	\$18.50
Grand City Plaza	\$25
KC100	\$28
KOLOUR	\$34+
Kowloon Commerce Ctre	\$32 - 35
Manhattan Centre	\$20
Metroplaza Tower 1 & 2	\$34 - 40
Millennium Trade Centre	\$26+
Nina Tower	\$22
The Octagon	\$18 - 21

#### Shatin

Delta House	\$20+
Grand Central Plaza Twrs	\$35+
Metropole Square	\$25+
Shatin Galleria	\$18 - 19

#### Others

AIA Financial Centre	\$27
Port 33	\$32 - 24
Stelux	\$18 - 22
Landmark North	\$26 - 28

#### Cheung Sha Wan

9 Wing Hong Street	\$19 - 22
909 Cheung Sha Wan Rd	\$33 - 36
CEO Tower	Full

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## Finding Office Space For You, With You

#### www.corporatelocations.com.hk

Contact



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in

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