

# Lease Renewal Services

CORPORATE LOCATIONS

**No fees payable if no savings achieved.**  
Our fees are just 12% of what we help save you over the term of the lease.

## Why do you need an Agent?

- Your landlord knows you are not an office expert. So many **tenants thought they got a good deal**, but could have done better.
- Come the end of your 1st or even 2nd term, some landlords may think you can't afford to relocate, fit out a new unit or write off your current fit out. Rental on renewal must be **based on Market Rate** – not what the landlord thinks you can afford.
- Appointing an expert shows you have done **your due diligence**.
- Our fees are **only a small percentage** of what we save for your company over the lease term.

## Typical Scenario

### Sample

Landlord's Initial Offer  
**\$60.00 psf/mth**

Lease Term **36 Months**

Size **3,000 sq ft**

### Incentive Increments

Achieved Gross Effective Rent  
*psf/per month*

Gross Savings over  
Lease Term

Fee Payable =  
12% of savings

**\$58.50 psf**

**\$162,000.00**

**\$19,440.00**

**\$57.00 psf**

**\$324,000.00**

**\$38,880.00**

**\$54.00 psf**

**\$648,000.00**

**\$77,760.00**

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